

# Incoterms® 2010

de la Cámara de Comercio Internacional (ICC)

	PAÍS, CIUDAD, LUGAR DE ORIGEN						TRANSPORTE PRINCIPAL		PAÍS, CIUDAD, LUGAR DE DESTINO				
	Embalaje verificación control	Licencias autorizaciones otras formalidades	Carga al camión o contenedor en fábrica o almacén	Transporte interior país de origen. De fábrica a puerto, a aeropuerto a terminal o a transportista.	Formalidades aduaneras exportación.	Costes manipulación terminal origen. Puerto, aeropuerto, tir, tren, etc	Transporte principal internacional	Seguro mercancía Seguro transporte	Costes manipulación terminal destino. Puerto, aeropuerto, tir, tren, etc	Formalidades aduaneras importación. Arancel, impuestos interiores y especiales, y trámites	Transporte interior país de destino. De puerto, aeropuerto o terminal a fábrica u operador logístico.	Recepción y descarga	
	1	2	3	4	5	6	7	8	9	10	11	12	

## Incoterms® 2010 ICC - REGLAS PARA CUALQUIER MODO O MODOS DE TRANSPORTE

Incoterm	Descripción	Letra	Coste	1	2	3	4	5	6	7	8	9	10	11	12
<b>EXW</b> Ex works. Franco fábrica.	Coste	A	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>FCA</b> Free carrier. Franco porteador.	Coste	B	[Red]	[Red/Blue]	[Red]	[Red/Blue]	[Blue]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red/Blue]	[Blue]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>CPT</b> Carriage paid to. Transporte pagado hasta.	Coste	C	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>CIP</b> Carriage and insurance paid to. Transporte y seguro pagado hasta.	Coste	D	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>DAT</b> Delivered at terminal. Entrega en terminal.	Coste	E	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]
<b>DAP</b> Delivered at place. Entrega en lugar.	Coste	F	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Red/Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Red/Blue]	[Blue]
<b>DDP</b> Delivered duty paid. Entregada derechos pagados.	Coste	G	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]

## Incoterms® 2010 ICC - REGLAS PARA TRANSPORTE MARÍTIMO Y VÍAS NAVEGABLES INTERIORES

Incoterm	Descripción	Letra	Coste	1	2	3	4	5	6	7	8	9	10	11	12
<b>FAS</b> Free alongside ship. Franco al costado del buque.	Coste	H	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>FOB</b> Free on board. Franco a bordo.	Coste	I	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>CFR</b> Cost and freight. Coste y flete.	Coste	J	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]
<b>CIF</b> Cost, insurance and freight. Coste seguro y flete.	Coste	K	[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red/Blue]	[Red/Blue]	[Blue]	[Blue]	[Blue]
	Riesgo		[Red]	[Red/Blue]	[Red]	[Red]	[Red]	[Red]	[Red]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]	[Blue]

■ Vendedor   
 ■ Comprador   
  El vendedor debe proporcionar la documentación necesaria para la exportación y el comprador los de importación a petición riesgo y a expensas del demandante.   
  Dependiendo del lugar de entrega pactado   
 \* Obligatorio   
 1... Recomendaciones generales   
 A... Recomendaciones particulares